

# Profit & Loss Cumulative to September inclusive

## Summary Accounts

### ACTUALS

	Total	Total	Total	Total	Total	Total	Combined
	Aids /Adapts /Referrals	Gas	Out of Hours	Planned (Exc. UPVC Windows)	Responsive	Voids	Total Exc UPVC Windows
<b>Income</b>	<b>-600,445</b>	<b>-1,102,757</b>	<b>-26,583</b>	<b>-931,841</b>	<b>-2,197,787</b>	<b>-1,855,168</b>	<b>-6,714,581</b>
Cost of Sales	56,557	127,527	1,194	191,286	488,560	285,269	1,150,393
<b>Gross Profit</b>	<b>-543,888</b>	<b>-975,230</b>	<b>-25,389</b>	<b>-740,555</b>	<b>-1,709,227</b>	<b>-1,569,899</b>	<b>-5,564,188</b>
Less							
<b>Direct Costs</b>							
- Direct Labour	124,981	375,933	0	406,875	1,257,772	707,845	2,873,405
- Sub-Contractors	152,050	25,603	0	178,657	139,042	362,229	857,581
<b>Total Direct Costs</b>	<b>277,031</b>	<b>401,535</b>	<b>0</b>	<b>585,532</b>	<b>1,396,814</b>	<b>1,070,074</b>	<b>3,730,986</b>
<b>Contribution</b>	<b>-266,858</b>	<b>-573,694</b>	<b>-25,389</b>	<b>-155,022</b>	<b>-312,413</b>	<b>-499,826</b>	<b>-1,833,202</b>
<b>Indirect Costs</b>							
- Indirect Labour	39,870	54,750	30,518	65,606	111,535	46,608	348,887
- Agency & Consultancy	0	16,471	0	0	15,877	22,268	54,615
- Indirect Labour Overhead	174	620	0	460	755	1,080	3,089
- NCC & NCH SLAs	0	0	0	0	0	0	0
- Support Services	0	0	0	0	0	0	0
- Fleet recharge	20,190	80,612	0	31,393	163,897	81,635	377,727
- Fleet charges	0	0	0	0	0	2,284	2,284
- Facility Charges	3,653	6,957	0	11,444	13,223	11,616	46,893
- Overhead recharge	21,918	42,283	1,567	70,364	204,819	101,120	442,072
- Jshop recharge	0	0	0	9,729	19,052	11,756	40,537
- Other recharges	0	0	0	0	0	0	0
<b>Total Indirect Costs</b>	<b>85,805</b>	<b>201,693</b>	<b>32,085</b>	<b>188,996</b>	<b>529,158</b>	<b>278,366</b>	<b>1,316,103</b>
<b>Net Profit / Loss</b>	<b>-181,052</b>	<b>-372,001</b>	<b>6,696</b>	<b>33,974</b>	<b>216,745</b>	<b>-221,460</b>	<b>-517,099</b>
<b>Last Month</b>	<b>-234,837</b>	<b>-377,597</b>	<b>19,017</b>	<b>269,964</b>	<b>217,130</b>	<b>-51,009</b>	<b>-157,332</b>
<b>Improvement/Decline</b>	<b>0</b>	<b>53,785</b>	<b>5,596</b>	<b>-12,321</b>	<b>-385</b>	<b>-170,451</b>	<b>-359,767</b>