

Trading Position for the Repairs Contract - 7 July to 31 December 2008

Profit & Loss Year to December 2008/09 Inclusive Summary Accounts

RED is INCOME OR PROFIT

BLACK/WHITE IS COST OR LOSS

ACTUALS	Total Aids / Adapts / Referrals	Total Gas	Total Out of Hours	Total Planned (Exc. UPVC Windows)	Total Responsive	Total Voids	Combined Total Exc UPVC Windows
Income	-964,105	-2,139,788	-124,833	-2,680,960	-4,808,607	-4,186,920	-14,905,213
Cost of Sales	108,931	439,059	1,843	380,271	924,324	568,517	2,422,946
Gross Profit	-855,174	-1,700,729	-122,990	-2,300,689	-3,884,283	-3,618,403	-12,482,267
Less							
Direct Costs							
Direct Labour	262,701	883,483	0	877,147	2,803,019	1,513,189	6,339,539
Sub-Contractors	601,817	87,676	0	523,596	392,991	1,480,191	3,086,272
Total Direct Costs	864,518	971,159	0	1,400,742	3,196,010	2,993,381	9,425,811
Contribution	9,344	-729,569	-122,990	-899,946	-688,273	-625,022	-3,056,457
Indirect Costs							
Indirect Labour	92,522	118,907	55,769	135,448	244,905	115,116	762,667
Agency & Consultancy	1,862	42,697	0	6,344	41,289	62,970	155,162
Indirect Labour Overhead	3,550	4,292	0	3,281	16,644	12,539	40,307
NCC & NCH SLAs	4,494	0	0	0	0	0	4,494
Support Services	0	0	0	0	0	0	0
Fleet recharge	42,713	159,175	0	54,193	322,950	164,464	743,495
Fleet charges	0	0	0	0	807	2,205	3,013
Facility Charges	5,372	39,093	0	15,726	25,550	26,982	112,722
Overhead recharge	45,255	89,537	2,875	172,512	464,435	248,999	1,023,612
Jshop recharge	0	0	0	23,190	45,451	28,085	96,726
Other recharges	0	0	0	0	0	0	0
Total Indirect Costs	195,768	453,700	58,644	410,694	1,162,031	661,362	2,942,199
Cumulative P&L	205,112	-275,869	-64,346	-489,252	473,758	36,339	-114,258